

Dear Associates,

What we are witnessing today, as an outcome of the unprecedented COVID-19 situation, is a change in our customers' buying behavior. We are seeing a surge in adoption of online and mobile shopping, with millions of shoppers relying on Walmart to get what they need for their families. By aligning our business strategy to customer expectations, we saw a huge increase in online orders as customers looked to shop for essentials safely. This resulted in a big financial [win for this quarter](#) as our eCommerce sales grew by 74% and our comp sales jumped by 10%.

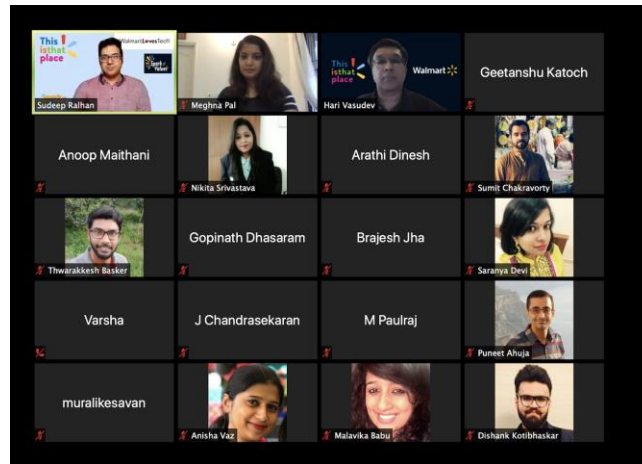
Fiona Tan, our SVP- US Tech, in her [All Hands](#) last week shared the Walmart journey amidst the pandemic and how teams across continents rose to the expectations and delivered their best from wherever they are! She called out the absolute dedication with which teams have continued innovating and easing the pain of our customers. From launching Walmart Pay, Contactless Checkout, Prescription Delivery and Curbside Pickup to the recent launch of Express Delivery, these were all conceptualized and brought to operation in a couple of weeks. Such innovations with a very quick turnaround is a testimony of our continued focus and hard work. Thank you once again for everything you all do in service of our customers!

A glimpse from the All Hands



We've [unified our Walmart Apps](#) to deliver an even better shopping experience to our customers. Many teams from IDC have worked tirelessly and contributed to bring these two apps together. Having just one app allows us to create more seamless customer experiences in the future.

This week, again, I had the opportunity to welcome almost 200 associates to Walmart. I am very encouraged by the determination and flexibility of our new associates as they all seem to have adapted seamlessly to our world. We also spoke at length about our business strategy and organizational goals; this was followed by a terrific Q&A session where the questions kept coming from this very enthusiastic and energetic group of “newbies” 😊



This year, we are celebrating a virtual edition of one of our favourite events 'Bring your child to work' during the week of **June 1-6**. While we will all miss seeing the kids in our office this year, I'm sure we will all watch them virtually! Please remember to [register](#) your kids for the event by May 27, 2020!



To learn more from our teams, and to create a space for constant learning and collaboration, we are launching a series of weekly tech talks soon! Through this weekly series, we hope to form a platform for our associates to know more about the scale and scope of our tech features, product roadmaps, global data, design innovations and people initiatives. I encourage all our associates to be a part of this initiative, to break the silos and pave the way towards building reusable technology. More to come soon.

Stay safe! Stay connected!

**Hari Vasudev**

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